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PRESS RELEASE

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SKYCOM GLOBAL PARTNERS WITH U.S.-BASED PHONE MANUFACTURER TEO TECHNOLOGIES TO PROVIDE SECURE VOICE SYSTEMS TO FEDERAL CUSTOMERS.

Partnership between minority-led communications provider and industry-leading manufacturer expands full-service secure, UC options to government entities.

FEBRUARY 26, 2019, DALLAS - Sky Communications, Inc. (SkyCom Global), a provider of premier Unified Communications and legacy communications networks, announces a partnership agreement with Teo Technologies, Inc. (Teo) to represent Teo's offering of Unified Communications (UC) products and solutions within the federal sector.

A U.S.-based company, Teo develops and manufactures industry-leading communications solutions for the commercial, government, defense, and intelligence markets, including Secure VoIP, TSG-6, and Military-grade IP Phones. SkyCom Global has a lengthy experience and a deep customer base within the Federal Market. SkyCom Global holds a Top-Secret Facility Clearance with DSS and delivers a wide-range of IT solutions in secure and non-secure environments.

"This new partnership with Teo is a natural fit for SkyCom Global," says Bill Bouie, President and CEO of Sky Communications, Inc. (SkyCom Global). "With our experience in the federal space, and our clearance levels, we needed a strong partner that could provide secure products and services to our longstanding government customers. Teo is that partner, and we're excited about the many opportunities that will come out of this partnership."

Founded in 1996, SkyCom Global is recognized as an industry-leading certified minority business enterprise (MBE), Small Business, and a successful Federal Contractor serving Department of Defense (DoD), Intelligence, and civilian agencies.

“SkyCom Global offers a unique and proven value proposition that can support a customer’s critical mission needs,” says Daryl Bradley, Director of Federal Sales at Teo Technologies, Inc. “We looked for a partner that would be able to support everything from sales and account management to installation and maintenance of our UC products and phone systems. It was important that we found a partner who recognized the serious nature of the sensitivities and needs of our customers in the secure space.”

Teo offers the only non-proprietary Assured Services (AS) SIP End Instruments with DoD’s Joint Interoperability Test Command (JITC) UC certification. Unlike proprietary solutions, Teo’s standards-based AS-SIP phones can be deployed on any JITC-approved platform.

Within the Federal Sector, SkyCom Global provides products and services in secure and non-secure environments. In working with customers and designing their telecommunications solutions, SkyCom Global focuses on a complete life-cycle approach, including needs assessment, project management, managed services, and more. SkyCom Global has unsurpassed experience in implementing and managing completely outsourced network solutions on a 7x24 basis. SkyCom Global is a Verizon Global Wholesale partner, authorized to sell and service all of Verizon Network Services across the country. In addition, SkyCom Global is a Cisco Systems Premier Partner and holds Cisco Specializations for both Managed Services and Express Foundation.

Teo Technologies has developed and supported reliable, secure communication solutions for government and DoD entities for more than 45 years. Teo achieved the first Department of Defense JITC Unified Capabilities certification for non-proprietary Assured Services SIP End Instruments. This achievement brings to life the DoD vision for a global communications system that supports standards-based interoperability across components from multiple vendors. Teo’s AS-SIP endpoint certification includes full compatibility with REDCOM Sigma Core, REDCOM HDX, REDCOM SLICE 2100, NEC Univerge 3C, Avaya Aura AS5300, Unify Openscape (OSV), and Genband EXPERiUS Local Session Controllers (LSCs), along with Avaya Aura AS5300 Enterprise Session Controller (ESC).



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ABOUT SKYCOM:

Sky Communications, Inc. (SkyCom Global) is a rapidly growing telecommunications and information management firm with a successful reputation for providing high quality services on time and within budget. Founded in 1996, SkyCom Global is recognized as an industry-leading certified minority business enterprise (MBE). Headquartered in Reston, VA, SkyCom Global offers a full spectrum of premier Unified Communications and Managed Service solutions. Our diverse customer base includes clients in both the commercial and government markets. For more information, visit www.skycomglobal.com.

ABOUT TEO TECHNOLOGIES, INC.:

Teo is a U.S.-based company that develops and manufactures industry-leading communications solutions for the commercial, government, defense, and intelligence markets. Founded in 1972, and located in Mukilteo, Washington, Teo's products are designed, manufactured, and supported from the state of Washington. Teo's solution portfolio is the most comprehensive in the industry and comprises Unified Communications, Call Center, Contact Center, Secure VoIP, and TSG-6 solutions. For more information, visit www.teotech.com.